

MSN Contracts with North County Radiology Medical Group, Inc.

By Management Services Network

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North County Radiology Medical Group, Inc., a 26-member radiology group in northern San Diego county has selected Management Services Network, LLC (MSN) as its billing & collections partner after a comprehensive review of multiple companies

Columbus, GA - North County Radiology Medical Group, Inc. – a 26-member radiology group practicing at three hospital locations and three wholly-owned outpatient imaging centers in northern San Diego county, California, has selected Management Services Network, LLC (MSN) as its billing and accounts receivable management partner after a comprehensive review of multiple national billing companies. The practice has chosen to outsource its billing and collections activities for the first time.

MSN will provide the group with comprehensive revenue cycle management services, bringing an extensive radiology-specific knowledge base and significant technological advancements to the group's billing processes. MSN's services will include interventional radiology coding expertise, a web-based coding and report review portal, physician documentation feedback, and an extensive claims follow-up program.

“We are confident in our decision to partner with MSN,” said Scott Raymond, CEO, North County Radiology Medical Group, Inc. “Our evaluation uncovered a real difference between MSN and other companies – a culture dedicated to excellence in both financial performance and service. It's more than technology - you can always buy state-of-the-art software but you can't go out and buy a new company culture.”

“We are proud to be working with North County Radiology Medical Group, Inc.,” said Bo Trotter, President, MSN. “North County provides the San Diego medical community with a remarkable level of sophistication in their interventional and endovascular services. We believe introducing MSN's specialized interventional coding and radiology business staff will allow the group to realize maximum reimbursement across the practice.”

About MSN:

MSN was founded in 1996 by James P. “Bo” Trotter, Jr. whose hands-on expertise as the practice administrator of a radiology practice in Columbus, Georgia, lead to the launch of the company. The company has grown to over 120 clients and more than 300 employees. MSN provides billing, accounts receivable and practice management services for more than 60 radiology practices and imaging center providers in 21 states and the U.S. Virgin Islands. MSN remains a private company, whose sole focus is the business of its physician practice partners.

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MSN provides comprehensive billing, accounts receivable and practice management services to our hospitals and hospital based physicians in a professional and ethical manner and in accordance with recognized industry standards.

Category	Health, Medical, Services
Tags	radiology, radiology billing, medical billing, Healthcare, practice management, revenue cycle management
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